



UH BUSINESS PLAN COMPETITION

ENTREPRENEURS' BOOTCAMP

NO. **02**

WHAT'S NEXT: CUSTOMERS
AND INVESTORS

FREE WORKSHOP

SATURDAY

March 4, 2017

Shidler College of Business
Room A102

TO SAVE A SEAT, REGISTER

— @ —
pace.shidler.hawaii.edu/bootcamp

SCHEDULE

8:45 AM	○	Check-in
9:00 AM	○	Business Model Canvas Recap
9:15 AM	○	Customer Relationships
9:45 AM	○	Channels
10:05 AM	○	Unit Economics
10:15 AM	○	Break
10:30 AM	○	Valuation and Vesting
10:50 AM	○	Financial Models
12:00 PM	○	Lunch

Organized and instructed in partnership with XLR8UH, this workshop is open to UH Business Plan Competition participants and UH students and faculty interested in developing a business idea.

Attendees will need to view online classroom videos as "homework" before attending this workshop.

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